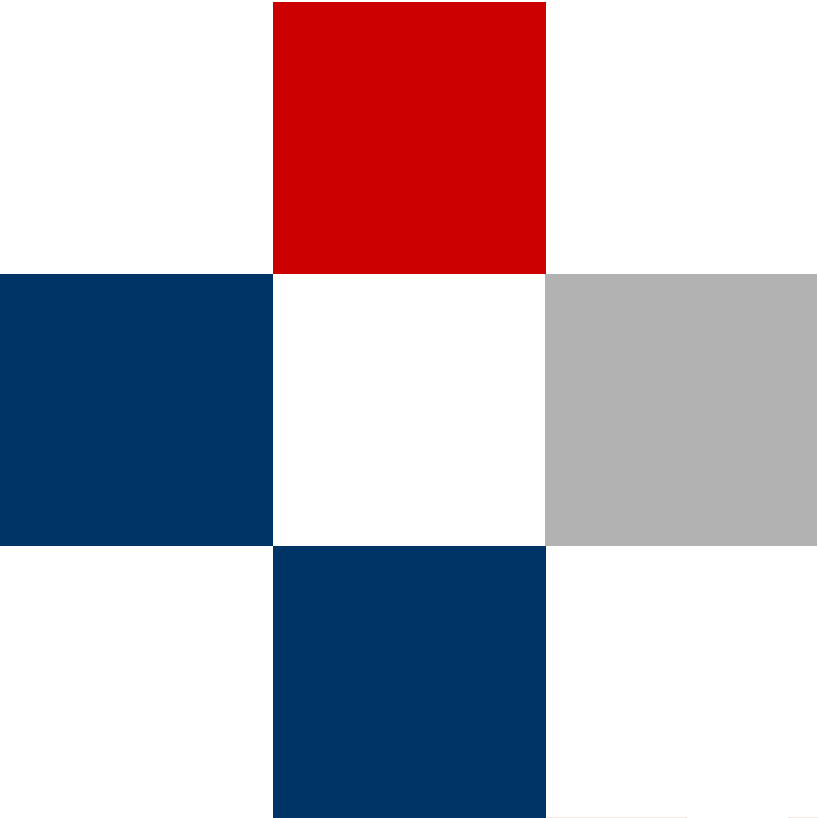


Proact January – December 2006



PROACT

The best year ever

- Revenues increased with 10% to SEK 756,5 (689,2)
- Profit before tax improved to SEK 18,0 (-10,1) m
- Profit after tax was SEK 24,2 (-9,9) m
- The operation generated SEK 25 m 2006

Company update

We secure mission-critical information

A decorative graphic consisting of a grid of colored squares. The top row has a red square. The second row has a dark blue square, a white square, and a grey square. The third row has a dark blue square. The bottom row has a grey square. The word 'PROACT' is written in large, bold, red capital letters across the bottom of the grid.

PROACT

Proact in brief

- Proact is a specialist company within services and solutions for storage and archiving
- We have a dominating position in the Nordics incl. the Baltic states
- The intensive work with creating growth has given the base for the improvement in profitability
- Double digit growth with a gross margin on 5-7%
- Employ 50 people

Press releases from Q4 2006

- Proact supplies disk-based backup solution to Boss Media, one leading provider for Internet online games. Reduced time for recovery, reduced administration and increased security for the customer
- Proact builds new archives for Stockholm Regional Authorities (SLL). Development of technical platform for increasing volumes (100% per year) of digital information (medical records, web pages, images, films etc.)

Press releases from Q4 2006

- One of the biggest banks in the Nordic region focuses on disk-based backup. Based on systems from DataDomain. Faster, more secure => major savings in terms of both time and money
- Seminars with focus on archiving with more than 650 participants in total has been carried out during Q4

Storage market drivers

Political drivers

- SOX
- EU regulations

Economical drivers

- Efficiency
- Recovery

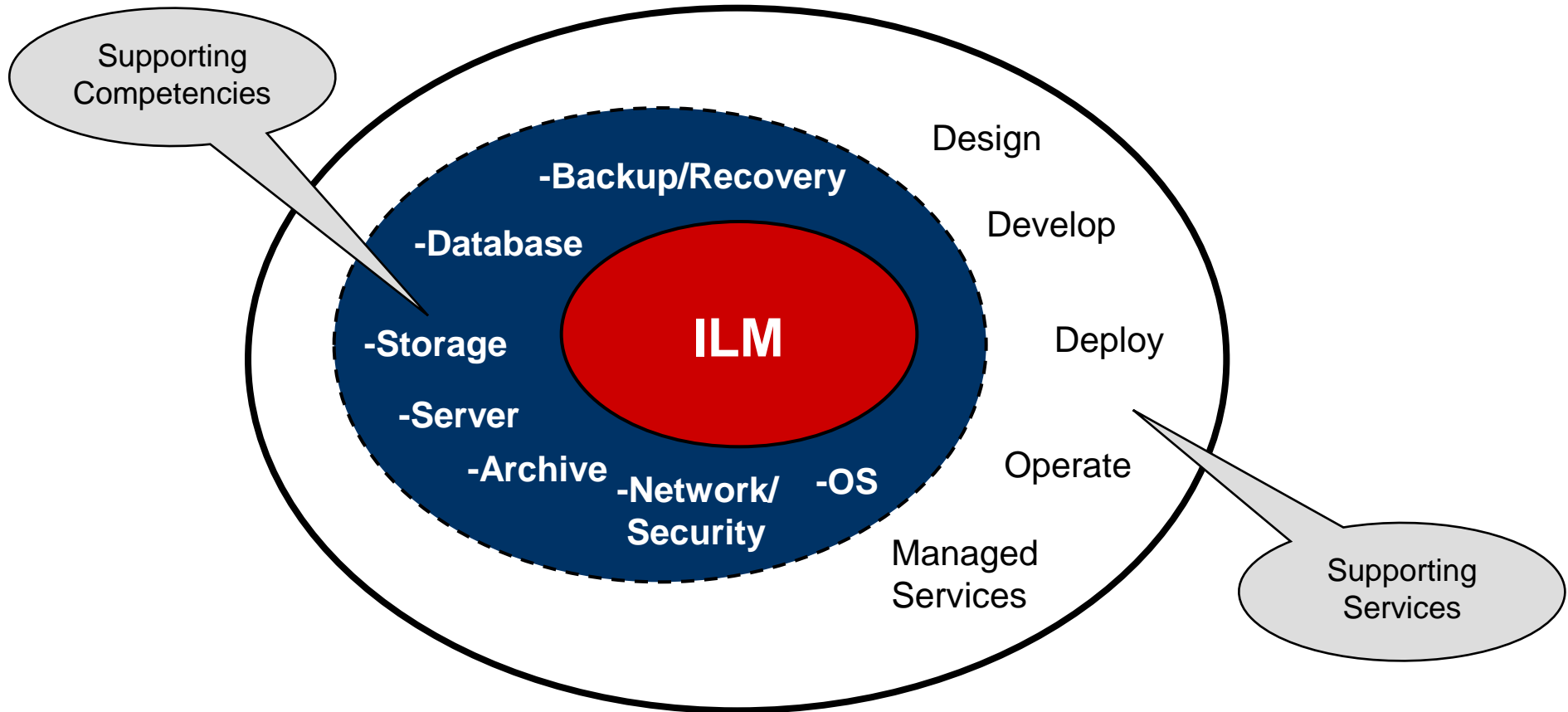
Business drivers

- Data management
- Information management
- Knowledge management

Technological drivers

- New solutions
- New standards

We secure mission-critical information

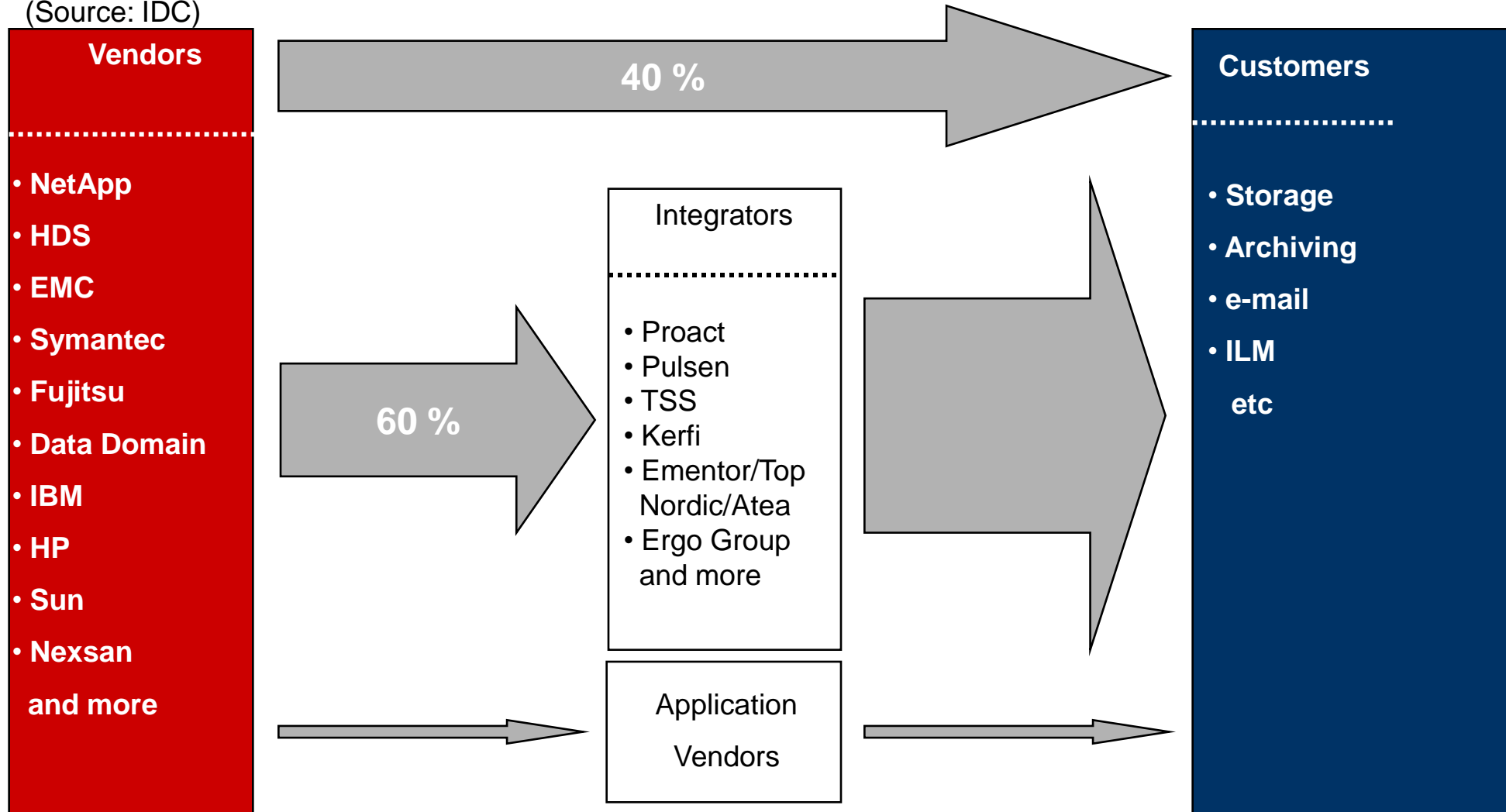


The combination is the key

The Nordic and Baltic Enterprise Storage Market

2007: 1,100 M€; Proact's part of the integrators market: 14 %

(Source: IDC)



2007-02-14

Storage market growth 2006 – 2007

Country	Market growth (IDC)
Denmark	5 %
Finland	5 %
Latvia	17 %
Lithuania	17 %
Norway	5 %
Sweden	6 %
Total Proact countries	6 %

Partners / Vendors

- **Proact** will continuously develop its portfolio of strategic vendors
 - Big and market leaders in their respective areas
 - Niche vendors coming with improved technologies
- **NetApp**: Market leader within NAS
- **EMC**: Broad vendor within Storage
- **Sun**: Strong vendor within Servers and Storage
- **Hitachi**: Focused vendor within Storage
- **Symantec**: Broad software vendor within Storage and Security
- **DataDomain**: Niche vendor within Storage. New technologies
- **Nexsan**: Focused vendor within Storage

Working close to the customer creates knowledge and flexibility



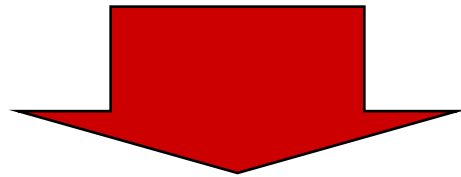
Some PROACT customers

Oil	Telecom	Media	Public	Energy	Bank/Finance	Others
BP Amoco	3	Aftenposten	City of Motala	BKK	SEB	AstraZeneca
Chevron Texaco	Bite GSM	Aftonbladet	City of Tampere	Fortum	Alfred Berg	Carmen Systems
ConocoPhillips	Ericsson	Agderposten	CSC Scientific	Lithuanian Energy	AP Pension	CSC (SAS)
Norsk Hydro	Finnnet	Bergens Tidene	Dansk Jordbrugsforskning	Lyse Energy	Astrup Fearnly	Eniro
Shell	Flextronics	Bergensavisen	Defence	Statnett	Baltic Trust Bank	Felleskjøpet
Statoil	Lattelekom	Lithuania Radio and TV	Foreign office	Troms Energy	Bank of Finland	Fujitsu
Western Geco	Latvijas Mobilais Telefons	TV2	Hospitals	Vattenfall	DnB NOR	GENO
	NextGentel	YLE	Kriminalvårdsstyrelsen		FöreningSparbanken	H. Lundbeck
	Nokia		Lithanian Patent Bureau		Gyllenberg	Harald A. Møller
	Omnitel		Lithuanian Parlament		Lateko Banka	ICA
	Oulun Puhelin		Police		Latvijas Unibanka	MAN B&W
	Siemens		SMHI		Norges Bank	Microsoft
	Sonera		SSHP		Parex Bank	Orkla Foods
	TDC		Stavanger Commune		Rietumu Banka	Patria
	Telenor		Tampere University		Siauliu Bankas	Personec
	Telia		Technical Univerisity		Sparebank 1	Pfizer
	TeliaSonera		Toll		Tieto-Tapiola	Riksbyggen
	Vodafone		Veikkaus		Vilniaus Bankas	Rikstoto
			Vilnius University			Skanska
			Ålborg Sygehus			TetraPak
						Tieto Enator
						WM-data
						Volvo

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Tactics

- More of the same
- More value add
- Simplicity/cost controll



Key: Knowledge sharing

Financial report 2006



PROACT

Income statement 2006

(Mkr)	Jan-Dec 2006	Jan-Dec 2005
System Sales	436,6	364,0
Services	317,3	320,9
Other revenue	2,6	4,3
Revenue	756,5	689,2
Gross Profit	309,6	301,3
Costs	-284,6	-300,0
Non-recurr costs	-7,0	-11,4
Result before tax	18,0	-10,1
<i>Margin</i>	2.4%	-1.5%
Tax	6,2	0,2
Result after tax	24,2	-9,9
<i>Net margin</i>	3.2%	-1,4%

Comments versus last year

Revenue

- Total revenue +10%
- System sales +20%

Non-recurr cost

- Goodwill write-down 7,0 Mkr

Income statement Q4-2006

(Mkr)	Q4 2006	Q4 2005
System Sales	141,1	132,9
Services	82,6	82,7
Other revenue	1,1	1,6
Revenue	224,8	217,2
Gross Profit	91,7	87,0
Costs	-82,3	-79,2
Non-recurr costs	-7,0	-3,0
Result before tax	2,4	4,8
<i>Margin</i>	<i>1.1%</i>	<i>2.2%</i>
Tax	3,7	-0,2
Result after tax	6,1	4,6
<i>Net margin</i>	<i>2.7%</i>	<i>2.1%</i>

Comments versus last year

Revenue

- Total revenue +4%
- System sales +6%

Non-recurr cost

- Goodwill write-down 7,0 Mkr

Key ratios

Balance Sheet

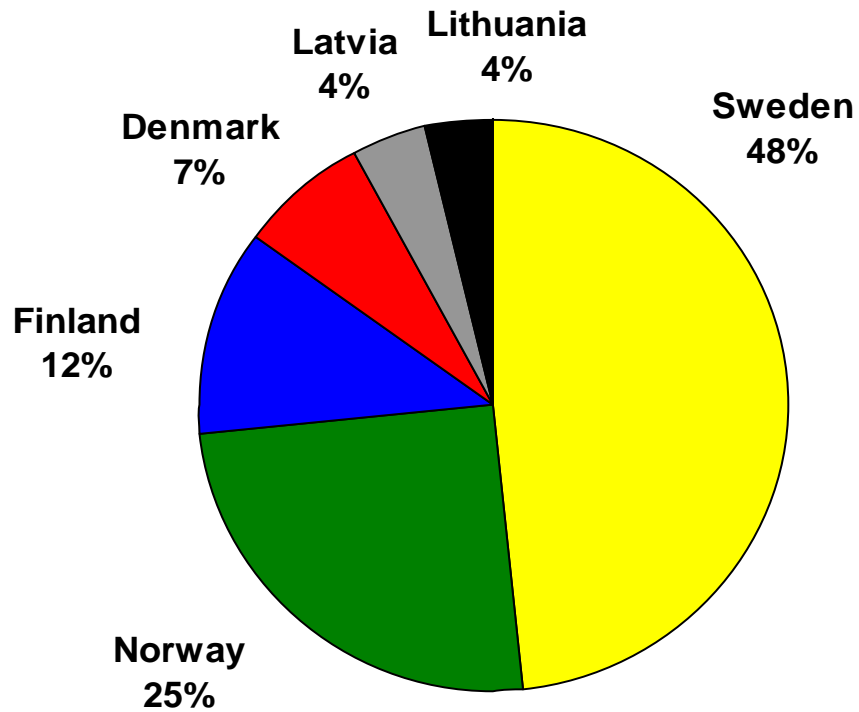
(MSEK)

	2006 Dec 31	2006 Sep 30	2006 Jun 30	2005 Dec 31
Total Assets	475	380	426	439
whereof Goodwill	63	71	72	72
whereof Intangible fixed assets	15	16	16	17
Equity	158	155	152	161
Solidity %	33%	41%	36%	37%
Cash and bank	55	44	41	58

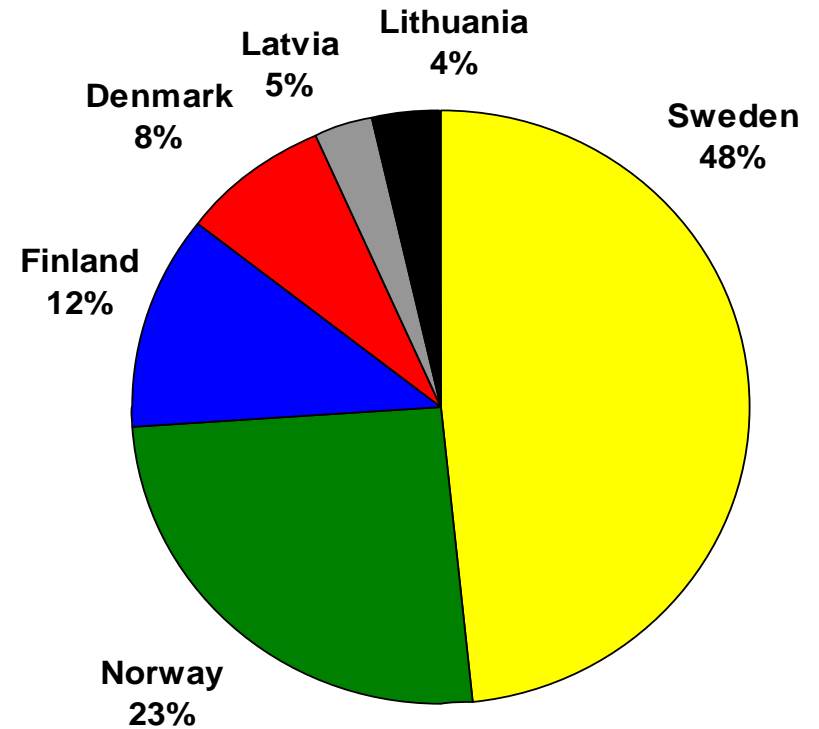
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Revenue per country

Jan - Dec 2006



Jan - Dec 2005



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Cashflow

Jan - Dec 2006

Liquid Funds December 31, 2005		58
Cash-flow from current operations		+28
Current operations	+38	
Change in working capital	-10	
Cash-flow from investment activities		-8
Fixed assets	-8	
Cash-flow from financial activities		-23
Buy-back of shares	-20	
Overdraft facilities	-	
Dividend	-3	
Change in liquid funds		-3
Liquid Funds December 31, 2006		55

Cashflow

Sep – Dec 2006

Liquid Funds Sep 30, 2006		44
Cash-flow from current operations		+21
Current operations	+11	
Change in working capital	+10	
Cash-flow from investment activities		-4
Fixed assets	-4	
Cash-flow from financial activities		-6
Buy-back of shares	-	
Dividend	-1	
Overdraft facilities	-5	
Change in liquid funds		+11
Liquid Funds Dec 31, 2006		55

PROACT share – Top 10 owners – Dec 31 2006

	2006 Dec 31	2005 Dec 31
IGC Industrial Growth	17.0%	14.2%
Skandia Liv	7.3%	7.2%
Proact IT Group AB	6.3%	-
RBC Dexia Investor Services	5.1%	5,1%
Nordea Fonder	3.8%	5.0%
SIF	3.1%	3.1%
Försäkringsaktiebolaget Avanza Pension	2.1%	1.6%
Marit Fagervold	1.8%	1.8%
Andra AP-Fonden	1.2%	5.1%
DFA International Small Company Fund	1.1%	1.1%
Others	51.2%	55.8%
Total	100%	100%

PROACT share – Top 10 owners – Jan 31 2007

	2007 Jan 31	2006 Dec 31
IGC Industrial Growth	17.0%	17,0%
Skandia Liv	7.3%	7.3%
Proact IT Group AB	6.7%	6.3%
RBC Dexia Investor Services	5.1%	5.1%
Nordea Fonder	3.8%	3.8%
SIF	3.1%	3.1%
Marit Fagervold	1.8%	1.8%
Morgan Stanley & Co Inc.	1.8%	1.0%
Försäkrings AB Avanza Pension	1.5%	2.1%
Länsförsäkringar Småbolagsfond	1.3%	1.0%
Others	50.8%	51.5%
Total	100%	100%

Revenue and result excl non-recurrent costs

(Mkr)	2006			2005		
	Revenue	P.b.t	Netmargin	Revenue	P.b.t	Net margin
Sweden	369	11,5	3,1%	334	4,2	1,3%
Norway	189	6,7	3,5%	179	-0,7	-0,4%
Finland	89	3,3	3,7%	82	0,1	0,1%
Denmark	56	1,5	2,7%	55	-0,2	-0,3%
Latvia	31	2,2	7,1%	20	1,0	5,0%
Lithuania	28	2,8	10,0%	26	1,6	6,2%
Parent company	0	-1,0		0	-1,7	
Adj/Am. Intang.ass	-6	-2,0		-7	-3,0	
Excl non-recurr.	756	25,0	3,3%	687	1,3	0,2%
Non-rec. costs		-7,0			-11,4	
GROUP	756	18,0	2,4%	687	-10,1	-1,5%

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Revenue and result excl non-recurrent costs

(Mkr)	Q4 2006			Q4 2005		
	Revenue	P.b.t	Netmargin	Revenue	P.b.t	Net margin
Sweden	101	2,2	2,2%	96	3,8	4,0%
Norway	55	1,5	2,7%	65	2,6	4,0%
Finland	30	1,8	6,0%	25	0,6	2,4%
Denmark	20	2,6	13,0%	18	1,2	6,7%
Latvia	12	1,1	9,2%	6	0,3	5,0%
Lithuania	9	1,2	13,3%	9	0,8	8,9%
Parent company	0	-0,9		0	-1,2	
Adj/Am. Intang.ass	-2	-0,5		-2	-0,3	
Excl non-recurr.	225	9,0	4,0%	217	7,8	3,6%
Non-recurr costs		-7,0			-3,0	
GROUP	225	2,0	0,9%	217	4,8	2,2%

2007-02-14

Questions

